

KENYA BIOVAX INSTITUTE LIMITED

REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

Country:	Republic of Kenya
Name of Project:	HEALTH EMERGENCY PREPAREDNESS RESPONSE AND RESILIENCE PROJECT
Credit No:	7405-KE
Project ID:	P180127
Reference No.	KE-KBI-569948-CS-CQS
ASSIGNMENT TITLE:	CONSULTING SERVICES FOR DEVELOPMENT OF A 20 YEAR INTEGRATED BUSINESS PLAN FOR THE KENYA BIOVAX INSTITUTE

- The Government of Kenya (GoK) has received financing from the World Bank toward the cost of the Health Emergency Preparedness Response and Resilience Project (HEPRR) and intends to apply part of the proceeds for consulting services.
- The consulting services ("**the Services**") includes Consulting Services for Development of a 20-Year Integrated Business Plan for The Kenya Biovax Institute. The duration of the assignment will be Eight Months from the contract commencement date.
- The detailed Terms of Reference (ToR) for the assignment can be found at the following Kenya Biovax Institute Limited's website: www.biovax.go.ke.
- The Kenya Biovax Institute Limited now invites eligible consulting firms ("**Consultants**") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

4.1 Core business and years in business

The consulting firm shall be legally registered/incorporated as a consulting entity and shall have its core business providing business development, commercial strategy, and market entry support or related fields for Life Science companies, for a minimum period of five (5) years.

4.2 Relevant experience:

The consulting firm shall demonstrate as having successfully executed and completed at least two (2) assignments of similar nature, scope, and complexity, and in a similar operating environment within the last five (5) years.

Details of similar assignments-Name and address of the client, scope, value, and period should be provided in the submitted proposal including enumeration of these similar past assignments.

4.3 Technical and managerial capability of the firm:

The consulting firm shall demonstrate adequate technical depth, financial and business advisory capacity, and managerial capability to undertake this assignment, supported by submitted company profiles, organisational structures, and availability of suitably qualified experts.

Key Experts will not be evaluated at the shortlisting stage.

- The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "**Procurement Regulations for IPF Borrowers**" First Published July 2016 and Revised Fourth Edition November 2020 ("**Procurement Regulations**"), setting forth the World Bank's policy on conflict of interest.
- Consultants may associate with other firms to enhance their qualifications but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.
- A Consultant will be selected in accordance with the Consultant Qualifications Selection (CQS) method set out in the World Bank Procurement Regulations.
- Further information can be obtained at the address below during office hours 0900 to 1700 hours East African Time (EAT) from Monday to Friday excluding lunch hour (1300 to 1400hours (EAT) and public holidays.
- Expressions of Interest must be delivered in a written form to the address below (In person, or mail or email) and be clearly marked "**Expression of Interest Consulting Services for Development of a 20-Year Integrated Business Plan for The Kenya Biovax Institute** by **24th September 2026 at 1000 hours East African Time.**"

EOI submissions delivered by email should strictly be sent to: HEPRRProcurement@biovax.go.ke

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